



 Globe Telecom, Inc.  
The Globe Tower  
32nd Street corner 7th Avenue,  
Bonifacio Global City,  
Taguig, Philippines 1634

 +632.7972000

 [www.globe.com.ph](http://www.globe.com.ph)

10 April 2018

**Philippine Stock Exchange**

3/F, PSE Tower  
5<sup>th</sup> Avenue corner 28<sup>th</sup> Street,  
Bonifacio Global City, Taguig City

Attention: Mr. Jose Valeriano B. Zuño III  
*OIC-Head, Disclosure Department*

**Philippine Dealing & Exchange Corporation**

37/F Tower 1, The Enterprise Center  
6766 Ayala Avenue corner Paseo de Roxas  
Makati City

Attention: Ms. Erika Grace C. Alulod  
*Head, Issuer Compliance and Disclosure Department*

Subject: Report on the Top 100 Shareholders

Gentlemen:

This is in connection with the Exchange's Revised Disclosure Rules requiring Globe Telecom, Inc. to submit a report on the top 100 shareholders of the Company.

In compliance therewith, we are submitting herewith the list of top 100 shareholders of the Company's common shares for the quarter-ending March 2018.

Thank you.

Very truly yours,



**SOLOMON M. HERMOSURA**  
Corporate Secretary

**BPI STOCK TRANSFER OFFICE  
GLOBE TELECOMS, INC.  
TOP 100 STOCKHOLDERS  
AS OF MARCH 31, 2018**

RANK	STOCKHOLDER NUMBER	STOCKHOLDER NAME	NATIONALITY	CERTIFICATE CLASS	OUTSTANDING SHARES	PERCENTAGE	TOTAL
1	19000599	SINGAPORE TELECOM INTERNATIONAL PTE. LTD. ("STI")	SGN	U	62,646,487	47.1321%	62,646,487
2	01001269	AYALA CORPORATION	FIL	U	41,157,276	30.9647%	41,157,276
3	16000839	PCD NOMINEE CORPORATION (NON-FILIPINO)	NOF	U	16,205,352	12.1921%	16,205,352
4	16000286	PCD NOMINEE CORPORATION (FILIPINO)	FIL	U	12,004,554	9.0316%	12,004,554
5	120000001	GUILLERMO D. LUCHANGCO	FIL	U	24,000	0.0180%	24,000
6	030000103	ERNEST L. CU	FIL	U	22,309	0.0167%	22,309
7	20000443	THE FIRST NATIONAL INVESTMENT CO., INC.	FIL	U	21,001	0.0158%	21,001
8	030000025	CEDAR COMMODITIES, INC.	FIL	U	12,900	0.0097%	12,900
9	070000106	GIL B. GENIO	FIL	U	10,082	0.0075%	10,082
10	07000382	BERNADETTE SAY GO	FIL	U	10,000	0.0075%	10,000
10	07000688	GTESOP98056	FIL	U	10,000	0.0075%	10,000
10	07000689	GTESOP98057	FIL	U	10,000	0.0075%	10,000
10	07000691	GTESOP98059	FIL	U	10,000	0.0075%	10,000
10	07000692	GTESOP98060	FIL	U	10,000	0.0075%	10,000
10	07000693	GTESOP98061	FIL	U	10,000	0.0075%	10,000
10	07000694	GTESOP98062	FIL	U	10,000	0.0075%	10,000
10	07000696	GTESOP98064	FIL	U	10,000	0.0075%	10,000
10	07000695	GTESOP98063	FIL	U	10,000	0.0075%	10,000
10	07000685	GTESOP98053	FIL	U	10,000	0.0075%	10,000
10	07000687	GTESOP98055	FIL	U	10,000	0.0075%	10,000
10	07000690	GTESOP98058	FIL	U	10,000	0.0075%	10,000
10	07000686	GTESOP98054	FIL	U	10,000	0.0075%	10,000
11	040000002	FERDINAND M. DELA CRUZ	FIL	U	8,174	0.0061%	8,174
12	20000085	JOSE TAN YAN DOO	FIL	U	8,071	0.0060%	8,071
13	200000001	MA. TERESA V. TENG	FIL	U	8,015	0.0060%	8,015
14	20000860	ALFONSO S. TEH	FIL	U	8,000	0.0060%	8,000
15	130000079	MECHATRENDS CONTRACTORS CORPORATION	FIL	U	6,000	0.0045%	6,000
16	12000877	GUILLERMO D. LUCHANGCO	FIL	U	5,500	0.0041%	5,500
17	01000326	AGRO RESOURCES & DEVELOPMENT	FIL	U	5,330	0.0040%	5,330
18	040000064	ALBERTO M. DE LARRAZABAL	FIL	U	5,250	0.0039%	5,250
19	13000049	EVELYN M MACATANGAY	FIL	U	5,036	0.0037%	5,036
20	140000013	ANNA IRMINA B. NAVARRETE	FIL	U	4,913	0.0036%	4,913
21	100000019	RENATO MANUEL M. JIAO	FIL	U	4,845	0.0036%	4,845
21	050000026	REBECCA V. ECLIPSE	FIL	U	4,845	0.0036%	4,845
22	170000007	MARIA CARMEN HERNANDEZ QUEVEDO	FIL	U	4,720	0.0035%	4,720
23	19002498	RODOLFO A. SALALIMA	FIL	U	4,580	0.0034%	4,580
24	190000006	RODOLFO A. SALALIMA	FIL	U	4,344	0.0032%	4,344
25	050000008	EMMANUEL LAZARO R. ESTRADA	FIL	U	4,187	0.0031%	4,187
26	21000211	JAIME ARNOLD K. UY	FIL	U	4,049	0.0030%	4,049
27	040000043	SALUD D. DE CASTRO	FIL	U	4,000	0.0030%	4,000
28	18000402	MAGDALENA T. REYES	FIL	U	3,991	0.0030%	3,991
29	06000403	FLG MANAGEMENT AND DEVELOPMEN	FIL	U	3,966	0.0029%	3,966
30	020000002	CARMELI PAULINE BRIONES	FIL	U	3,910	0.0029%	3,910
31	02000793	EVA POLICAR BAUTISTA	FIL	U	3,806	0.0028%	3,806

**BPI STOCK TRANSFER OFFICE  
GLOBE TELECOMS, INC.  
TOP 100 STOCKHOLDERS  
AS OF MARCH 31, 2018**

RANK	STOCKHOLDER NUMBER	STOCKHOLDER NAME	NATIONALITY	CERTIFICATE CLASS	OUTSTANDING SHARES	PERCENTAGE	TOTAL
32	20000389	TELENGTAN BROTHERS & SONS, INC.	FIL	U	3,750	0.0028%	3,750
33	130000045	MAJOGRAJO DEVELOPMENT CORP.	FIL	U	3,700	0.0027%	3,700
34	13000896	MARKETSOURCE CORPORATION	FIL	U	3,673	0.0027%	3,673
35	120000046	BERNARD P. LLAMZON	FIL	U	3,645	0.0027%	3,645
35	200000046	TAN HOCK TEIK	FIL	U	3,645	0.0027%	3,645
36	030000102	JOSEPH CALIRO	FIL	U	3,525	0.0026%	3,525
37	010000041	AMON TRADING CORPORATION	FIL	U	3,300	0.0024%	3,300
38	25000025	LILIA B. YANG	FIL	U	3,213	0.0024%	3,213
39	04000203	ISABELITO P. DELOS SANTOS JR.	FIL	U	3,100	0.0023%	3,100
40	010000036	AMA PLANS INC.	FIL	U	3,058	0.0023%	3,058
41	060000018	REBECCA M. FABELLA	FIL	U	3,050	0.0022%	3,050
42	19002519	RODOLFO A. SALALIMA	FIL	U	3,022	0.0022%	3,022
43	120000021	JAMES L. LIM	FIL	U	3,008	0.0022%	3,008
44	010000053	ANNABELLE OSMEÑA ABOITIZ	FIL	U	3,000	0.0022%	3,000
45	14000073	NEGROS NAVIGATION CO INC	FIL	U	2,988	0.0022%	2,988
46	04000733	FERDINAND M. DELA CRUZ	FIL	U	2,876	0.0021%	2,876
47	100000001	ARLENE MAE JALLORINA	FIL	U	2,862	0.0021%	2,862
48	20000299	ANTONIO S TANJANGCO	FIL	U	2,796	0.0021%	2,796
49	13000434	ALBERTO MENDOZA AND/OR JEANIE	FIL	U	2,741	0.0020%	2,741
50	190000041	WAYDEE E. SINLAO	FIL	U	2,732	0.0020%	2,732
51	19002378	SELBY INDUSTRIAL CORP.	FIL	U	2,680	0.0020%	2,680
52	190000088	DAN I. SIAZON	FIL	U	2,670	0.0020%	2,670
53	04000645	ELPIDIO DUCA	FIL	U	2,632	0.0019%	2,632
54	03001157	BELEN NG CO	FIL	U	2,545	0.0019%	2,545
55	070000067	MANUEL I. GUTIERREZ AND/OR MARTINA MARIA ELIZABETH	FIL	U	2,535	0.0019%	2,535
56	16000672	JOAQUIN PO	FIL	U	2,512	0.0018%	2,512
57	20000857	SIMEON TAN	FIL	U	2,500	0.0018%	2,500
57	020000046	MA. VILMA BARRAQUIAS	FIL	U	2,500	0.0018%	2,500
57	12000902	GUILLELMO LUCHANGCO	FIL	U	2,500	0.0018%	2,500
57	100000007	JULIO J. JALANDONI AND/OR SYLVIA E. JALANDONI	FIL	U	2,500	0.0018%	2,500
57	220000027	CARMINA VILLO	FIL	U	2,500	0.0018%	2,500
58	160000038	ASHISH PILANI	FIL	U	2,460	0.0018%	2,460
59	17000067	TERESITA T QUAZON	FIL	U	2,457	0.0018%	2,457
60	080000013	CARMINA DELFINA J. HERBOSA	FIL	U	2,355	0.0017%	2,355
61	20000083	TAN TIAN SIONG	FIL	U	2,341	0.0017%	2,341
62	03000992	CONCHITA CINCO	FIL	U	2,335	0.0017%	2,335
62	07000481	WENDY GOIPENG	FIL	U	2,335	0.0017%	2,335
63	190000085	EDITH C. SANTIAGO	FIL	U	2,325	0.0017%	2,325
64	12000393	EDWIN B. LIM	FIL	U	2,322	0.0017%	2,322
65	10000267	ARLENE MAE I. JALLORINA	FIL	U	2,314	0.0017%	2,314
66	190000071	SECOR HOLDINGS INC.	FIL	U	2,260	0.0017%	2,260
67	06000712	MARIA ROSA ISABEL FLORES	FIL	U	2,218	0.0016%	2,218
68	20000084	WILLIAM TAN UNTIONG	FIL	U	2,201	0.0016%	2,201

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RANK	STOCKHOLDER NUMBER	STOCKHOLDER NAME	NATIONALITY	CERTIFICATE CLASS	OUTSTANDING SHARES	PERCENTAGE	TOTAL
69	010000077	NIKKOLAI MARI Z. ACOSTA	FIL	U	2,175	0.0016%	2,175
70	190000090	MARTHA M. SAZON	FIL	U	2,145	0.0016%	2,145
71	200000008	EMILY K. TOMACRUZ	FIL	U	2,076	0.0015%	2,076
72	22000025	YVESS DE LEA W. VALENTIN	FIL	U	2,043	0.0015%	2,043
73	050000029	ROSEMARIE M. EALA	FIL	U	2,024	0.0015%	2,024
74	150000020	ROSANNA FELIZA YU ONG OR MICHELLE ELIZABETH	FIL	U	2,014	0.0015%	2,014
75	19000584	SERAFIN D. SIMPAO	FIL	U	2,000	0.0015%	2,000
75	20000890	JOAQUIN L. TENG JR.	FIL	U	2,000	0.0015%	2,000
75	01001360	ALFREDO DE LEON ANGELES	FIL	U	2,000	0.0015%	2,000
75	120000036	EDWIN UY LIM	FIL	U	2,000	0.0015%	2,000
76	130000024	ARMELINA M. MORALES	FIL	U	1,991	0.0014%	1,991
77	190000081	GILBERT O. SIMPAO	FIL	U	1,990	0.0014%	1,990
78	12000880	ELSIE LACSON MENDOZA	FIL	U	1,978	0.0014%	1,978
79	23000004	WILLIAM WANG	FIL	U	1,966	0.0014%	1,966
80	01001202	ERWIN RODNEY B. ASPERA	FIL	U	1,950	0.0014%	1,950
81	01001425	NIKKOLAI MARI Z. ACOSTA	FIL	U	1,923	0.0014%	1,923
82	120000037	MARILENE BUENAFE LAYCO	FIL	U	1,918	0.0014%	1,918
83	190000010	MA. CRISTINA P. SIOSON	FIL	U	1,916	0.0014%	1,916
84	030000099	FRANCISCO FERNANDO J. CLARAVALL IV	FIL	U	1,890	0.0014%	1,890
85	20000878	TDG RETIREMENT FUND	FIL	U	1,875	0.0014%	1,875
86	030000009	MA.THERESA L. CALMA	FIL	U	1,850	0.0013%	1,850
87	010000078	JOEL R. AGUSTIN	FIL	U	1,830	0.0013%	1,830
88	150000019	DENNIS D. OMILA	FIL	U	1,782	0.0013%	1,782
89	200000044	PETER C. TAN	FIL	U	1,755	0.0013%	1,755
89	050000030	EMMANUEL LAZARO R. ESTRADA	FIL	U	1,755	0.0013%	1,755
89	030000097	VICENTE FROILAN M. CASTELO	FIL	U	1,755	0.0013%	1,755
90	050000028	GLENN Z. ESTRELLA	FIL	U	1,740	0.0013%	1,740
91	040000041	JERONIMO DUNSTAN DATINGUINO	FIL	U	1,684	0.0012%	1,684
92	07000554	GONZALO PUYAT & SONS INC	FIL	U	1,677	0.0012%	1,677
93	21000090	LEON S. UMALE	FIL	U	1,650	0.0012%	1,650
94	18000010	R. COYIUTO SEC. INC.	FIL	U	1,646	0.0012%	1,646
95	02000426	BOARD OF TRUSTEES POLYMER	FIL	U	1,631	0.0012%	1,631
96	130000084	MICHAEL R. MAGPILY	FIL	U	1,605	0.0012%	1,605
97	03001206	PERLITA CO	FIL	U	1,600	0.0012%	1,600
97	16000800	FRANCIS H. PUGEDA	FIL	U	1,600	0.0012%	1,600
98	190000084	CLEO CELESTE C. SANTOS	FIL	U	1,590	0.0011%	1,590
99	030000094	MARIA LOUISA G. CABREIRA	FIL	U	1,582	0.0011%	1,582
100	15000148	JERRY C ONG	FIL	U	1,579	0.0011%	1,579
<b>GRAND TOTAL</b>							<b>132,539,359</b>

**BENEFICIAL OWNER REPORT**

Company Code - GLO0000000 &amp; Company Name - GLOBE TELECOMS

Business Date: March 28, 2018

<b>BPNAME</b>	<b>HOLDINGS</b>
UPCC SECURITIES CORP.	2,693
A & A SECURITIES, INC.	2,272
ABACUS SECURITIES CORPORATION	51,112
PHILSTOCKS FINANCIAL INC	28,732
A. T. DE CASTRO SECURITIES CORP.	4,411
ALL ASIA SECURITIES MANAGEMENT CORP.	1
ALPHA SECURITIES CORP.	665
BA SECURITIES, INC.	3,640
AP SECURITIES INCORPORATED	21,711
ANSALDO, GODINEZ & CO., INC.	15,990
AB CAPITAL SECURITIES, INC.	35,332
SARANGANI SECURITIES, INC.	145
SB EQUITIES, INC.	107,437
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	556
ASIASEC EQUITIES, INC.	6,452
ASTRA SECURITIES CORPORATION	2,750
CHINA BANK SECURITIES CORPORATION	407
BELSON SECURITIES, INC.	11,033
BENJAMIN CO CA & CO., INC.	130
B. H. CHUA SECURITIES CORPORATION	1,888
JAKA SECURITIES CORP.	736
BPI SECURITIES CORPORATION	513,635
CAMPOS, LANUZA & COMPANY, INC.	3,327
SINCERE SECURITIES CORPORATION	3,005
BDO NOMURA SECURITIES INC	12,933
CITISECURITIES, INC.	5,591
TRITON SECURITIES CORP.	2,647
IGC SECURITIES INC.	4,973
CUALOPING SECURITIES CORPORATION	3,411
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	677
DAVID GO SECURITIES CORP.	4,862
DIVERSIFIED SECURITIES, INC.	5,431
E. CHUA CHIACO SECURITIES, INC.	7,118
EQUITABLE SECURIITES (PHILS.) INC.	7
EAST WEST CAPITAL CORPORATION	206
EASTERN SECURITIES DEVELOPMENT CORPORATION	9,922
EQUITIWORLD SECURITIES, INC.	6,008
EVERGREEN STOCK BROKERAGE & SEC., INC.	46,163
FIRST ORIENT SECURITIES, INC.	3,409
FIRST INTEGRATED CAPITAL SECURITIES, INC.	245
F. YAP SECURITIES, INC.	6,205
AURORA SECURITIES, INC.	650
GLOBALINKS SECURITIES & STOCKS, INC.	5,091
JSG SECURITIES, INC.	7,239
GOLDSTAR SECURITIES, INC.	1,474
GUILD SECURITIES, INC.	4,501
HDI SECURITIES, INC.	30

BPNAME	HOLDINGS
H. E. BENNETT SECURITIES, INC.	2,187
HK SECURITIES, INC.	1
I. ACKERMAN & CO., INC.	725
I. B. GIMENEZ SECURITIES, INC.	1,378
INVESTORS SECURITIES, INC,	9,253
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	11,185
INTRA-INVEST SECURITIES, INC.	1,004
ASIAN CAPITAL EQUITIES, INC.	35
J.M. BARCELON & CO., INC.	6,432
VALUE QUEST SECURITIES CORPORATION	3,285
STRATEGIC EQUITIES CORP.	18,557
LARRGO SECURITIES CO., INC.	2,048
LITONJUA SECURITIES, INC.	400
LOPEZ, LOCSIN, LEDESMA & CO., INC.	1,007
LUCKY SECURITIES, INC.	6,006
LUYS SECURITIES COMPANY, INC.	603
MANDARIN SECURITIES CORPORATION	8,725
MARINO OLONDRIZ Y CIA	31
COL Financial Group, Inc.	262,493
DA MARKET SECURITIES, INC.	63
MERCANTILE SECURITIES CORP.	2,962
MERIDIAN SECURITIES, INC.	2,020
MDR SECURITIES, INC.	8,871
DEUTSCHE REGIS PARTNERS, INC.	3,295
MOUNT PEAK SECURITIES, INC.	81
NEW WORLD SECURITIES CO., INC.	879
NIEVES SECURITIES, INC.	100
OPTIMUM SECURITIES CORPORATION	4,473
RCBC SECURITIES, INC.	33,911
PAN ASIA SECURITIES CORP.	2,675
PAPA SECURITIES CORPORATION	52,268
MAYBANK ATR KIM ENG SECURITIES, INC.	176,565
PLATINUM SECURITIES, INC.	50
PNB SECURITIES, INC.	10,963
PREMIUM SECURITIES, INC.	10,007
SALISBURY BKT SECURITIES CORPORATION	106
QUALITY INVESTMENTS & SECURITIES CORPORATION	7,192
R & L INVESTMENTS, INC.	482
ALAKOR SECURITIES CORPORATION	2,857
R. COYIUTO SECURITIES, INC.	8,868
REGINA CAPITAL DEVELOPMENT CORPORATION	14,983
R. NUBLA SECURITIES, INC.	48,699
AAA SOUTHEAST EQUITIES, INCORPORATED	97
R. S. LIM & CO., INC.	74,088
RTG & COMPANY, INC.	3,234
S.J. ROXAS & CO., INC.	546
SECURITIES SPECIALISTS, INC.	133
FIDELITY SECURITIES, INC.	4
SUMMIT SECURITIES, INC.	2,434
STANDARD SECURITIES CORPORATION	2,854
SUPREME STOCKBROKERS, INC	5
TANSENGCO & CO., INC.	9,042
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	17,775

BPNAME	HOLDINGS
TOWER SECURITIES, INC.	7,719
APEX PHILIPPINES EQUITIES CORPORATION	169
TRENDLINE SECURITIES CORPORATION	1
TRI-STATE SECURITIES, INC.	1,035
UCPB SECURITIES, INC.	30,832
E.SECURITIES, INC.	603
VENTURE SECURITIES, INC.	4,198
FIRST METRO SECURITIES BROKERAGE CORP.	135,646
WEALTH SECURITIES, INC.	219,812
WESTLINK GLOBAL EQUITIES, INC.	76
BERNAD SECURITIES, INC.	396
YAO & ZIALCITA, INC.	37,393
PHIL-PROGRESS SECURITIES CORPORATION	1,900
YU & COMPANY, INC.	1,692
BDO SECURITIES CORPORATION	106,632
PCCI SECURITIES BROKERS CORP.	5,813
EAGLE EQUITIES, INC.	2,615
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	501
SOLAR SECURITIES, INC.	12,592
G.D. TAN & COMPANY, INC.	2,117
CLSA PHILIPPINES, INC.	1,885
DW CAPITAL INC.	1,200
PHILIPPINE EQUITY PARTNERS, INC.	10,586
UNICAPITAL SECURITIES INC.	10,652
SunSecurities, Inc.	1,070
COHERCO SECURITIES, INC.	100
ARMSTRONG SECURITIES, INC.	122
KING'S POWER SECURITIES, INC.	450
TIMSON SECURITIES, INC.	520
STAR ALLIANCE SECURITIES CORP.	250
BANCO DE ORO - TRUST BANKING GROUP	712,224
BANK OF COMMERCE - TRUST SERVICES GROUP	5,960
COCOPLANS, INC.	200
CHINA BANKING CORPORATION - TRUST GROUP	11,120
CITIBANK N.A.	3,343,816
DEUTSCHE BANK MANILA-CLIENTS A/C	4,502,576
DEUTSCHE BANK MANILA-CLIENTS A/C	39,881
GLOBE TELECOM, INC.	66
GOVERNMENT SERVICE INSURANCE SYSTEM	1,237,150
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	8,779,923
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	1,607,793
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	3
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	1,868
NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES	4,875
UCPB GENERAL INSURANCE CO., INC.	500
AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV.	2,335
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	1,190
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	6,250
SSS PROVIDENT FUND	57,730
PNB TRUST BANKING GROUP	166,342
SAN MIGUEL CORPORATION RETIREMENT PLAN-STP	11,600
VICA SERVICES & MANAGEMENT CORPORATION	2,120
RCBC TRUST & INVESTMENT DIVISION	81,620

<b>BPNAME</b>	<b>HOLDINGS</b>
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	15,635
STANDARD CHARTERED BANK	2,189,346
MBTC - TRUST BANKING GROUP	268,797
SOCIAL SECURITY SYSTEM	2,714,022
UNITED COCONUT PLANTERS BANK-TRUST BANKING	42,647
BDO-TIG SECURITIES SERVICES	8,800
VC SECURITIES CORPORATION	150
<b>TOTAL</b>	<b>28,209,906</b>

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

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