

# COVER SHEET

P W 0 0 0 0 1 1 7 7

G L O B E T E L E C O M , I N C .

(Company's Full Name)

2 7 / F T H E G L O B E T O W E R  
3 2 N D S T R E E T C O R N E R 7 T H A V E N U E  
B O N I F A C I O G L O B A L C I T Y T A G U I G

(Business Address: No. Street City / Town / Province)

ROSEMARIE MANIEGO-EALA

Contact Person

7797-2000

Company Telephone Number

1 2 / 3 1  
Month Day  
Fiscal Year

1 7 C  
FORM TYPE

0 4 / 2 4  
Month Day  
Annual Meeting

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Total Amount of Borrowings  
Domestic Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. Use black ink for scanning purposes





 **Globe Telecom, Inc.**  
The Globe Tower  
32nd Street corner 7th Avenue,  
Bonifacio Global City,  
Taguig, Philippines 1634

 [www.globe.com.ph](http://www.globe.com.ph)

23 July 2024

**SECURITIES AND EXCHANGE COMMISSION**

The SEC Headquarters, 7907 Makati Avenue  
Barangay Bel-Air, Makati City 1227

Attention: **Atty. Oliver O. Leonardo**  
Director, Markets and Securities Regulation Department

**Atty. Rachel Esther J. Gumtang-Remalante**  
Director, Corporate Governance and Finance Department

**THE PHILIPPINE STOCK EXCHANGE, INC.**

5th Avenue corner 28th Street  
Bonifacio Global City, Taguig City  
Philippines 1634

Attention: **Mr. Norberto T. Moreno, Jr.**  
Officer-in-Charge, Disclosure Department

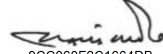
Gentlemen/Mesdames:

With reference to our disclosure dated 28 June 2024, we respectfully submit an update on the transaction whereby on 23 July 2024, Globe closed the sale of 1,037 towers to Frontier Tower Associates Philippines, Inc. (FTAP).

We submit this information in accordance with our corporate governance standards and pertinent disclosure rules and regulations.

Thank you very much.

Very truly yours,

DocuSigned by:  


**JOSE MARI S. FAJARDO**  
Senior Director, Investor Relations

## PSE Template on Disposition of Assets Amended (PSE 4-1)

<b>Subject of the Disclosure</b>	Disposition of tower assets
<b>Background/Description of the Disclosure</b>	This is in relation to our disclosures dated 11 August 2022, 12 August 2022 and 15 August 2022 on the Sale and Leaseback of 5,709 towers amounting to approximately Php71 billion.
<b>Date of Approval by Board of Directors</b>	11 August 2022
<b>Rationale for the transaction including the benefits which are expected to be accrued to the Issuer as a result of the transaction</b>	
<p>This transaction will allow Globe to efficiently raise capital, redeploy capital from passive infrastructure to active equipment, improve balance sheet health, and leverage expertise of tower companies.</p> <p>Globe expects to recognize an estimated post-tax gain of Php13.5 billion from the transaction (which is subject to change based on the carrying amount of the tower assets at the time of actual sale).</p>	
<b>Details of the disposition</b>	
<b>Date</b>	TBA
<b>Description of the Transaction</b>	<p>On 11 August, 2022, Globe signed agreements with MIESCOR Infrastructure Development Corporation (“MIDC”) and Frontier Tower Associates Philippines, Inc. (FTAP) for the sale of 5,709 telecommunication towers and related passive infrastructure for approximately Php71 billion.</p> <p>On 23 September 2022, Globe achieved the first closing of 800 towers out of the 3,529 to be acquired by Frontier Towers for approximately Php10.2 billion.</p> <p>On 14 October 2022, Globe closed 701 towers out of the 2,180 to be acquired by MIDC for approximately Php8.4 billion.</p> <p>On 9 December 2022, Globe closed 750 towers to be acquired by Frontier Towers for approximately Php9.5 billion. Cumulatively, Globe has closed 1,550 out of 3,529 towers to be acquired by Frontier Towers.</p> <p>On 16 December 2022, Globe closed 159 towers to be acquired by MIDC for approximately Php1.9 billion. Cumulatively, Globe has closed 860 out of 2,180 towers to be acquired by MIDC.</p> <p>On 8 May 2023, Globe closed 160 towers to be acquired by MIDC for approximately Php1.9 billion. Cumulatively, Globe has closed 1,020 out of 2,180 towers to be acquired by MIDC.</p>

## PSE Template on Disposition of Assets Amended (PSE 4-1)

	<p>On 17 May 2023, Globe closed 431 towers to be acquired by Frontier Towers for approximately Php5.5 billion. Cumulatively, Globe has closed 1,981 out of 3,529 towers to be acquired by Frontier Towers.</p> <p>On 15 August 2023, Globe closed 113 towers to be acquired by Frontier Towers for approximately Php1.4 billion. Cumulatively, Globe has closed 2,094 out of 3,529 towers to be acquired by Frontier Towers.</p> <p>On 15 August 2023, Globe closed 100 towers to be acquired by MIDC for approximately Php1.2 billion. Cumulatively, Globe has closed 1,120 out of 2,180 towers to be acquired by MIDC.</p> <p>On 28 September 2023, Globe closed 29 towers to be acquired by MIDC for approximately Php 348 million. Cumulatively, Globe has closed 1,149 out of 2,180 towers to be acquired by MIDC.</p> <p>On 6 December 2023, Globe closed 120 towers to be acquired by Frontier Towers for approximately Php1.5 billion. Cumulatively, Globe has closed 2,214 out of 3,529 towers to be acquired by Frontier Towers.</p> <p>On 15 December 2023, Globe closed 45 towers to be acquired by MIDC for approximately Php 540 million. Cumulatively, Globe has closed 1,194 out of 2,180 towers to be acquired by MIDC.</p> <p>On 14 March 2024, Globe closed 154 towers to be acquired by MIDC for approximately Php 1.85 billion. Cumulatively, Globe has closed 1,348 out of 2,180 towers to be acquired by MIDC.</p> <p>On 25 March 2024, Globe closed 91 towers to be acquired by Frontier Towers for approximately Php1.16 billion. Cumulatively, Globe has closed 2,305 out of 3,529 towers to be acquired by Frontier Towers.</p> <p>On 26 April 2024, Globe closed 181 towers to be acquired by MIDC for approximately Php 2.17 billion. Cumulatively, Globe has closed 1,529 out of 2,180 towers to be acquired by MIDC.</p> <p>On 28 June 2024, Globe closed 140 towers to be acquired by MIDC for approximately Php 1.68 billion. Cumulatively, Globe has closed 1,669 out of 2,180 towers to be acquired by MIDC.</p> <p>On 28 June 2024, Globe closed 187 towers to be acquired by Frontier Towers for approximately Php2.38 billion. Cumulatively, Globe has closed 2,492 out of 3,529 towers to be acquired by</p>
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## PSE Template on Disposition of Assets Amended (PSE 4-1)

	<p>Frontier Towers.</p> <p>On 23 July 2024, Globe achieved the 8th and final closing of 1,037 towers to be acquired by Frontier Towers for approximately Php 13.17 billion. Cumulatively, Globe has closed 100% of the 3,529 towers to be acquired by Frontier Towers.</p> <p>There will be multiple closing dates which will happen as and when closing conditions are met. We will continue to provide updates on the relevant development of the disposal of tower assets in due course.</p>
<b>Manner</b>	Negotiated between the parties
<b>Description of the assets involved</b>	5,709 telecommunication towers and related passive infrastructure
<b>Terms and conditions of the transaction</b>	
<b>Nature and amount of consideration given or received</b>	Sale of 5,709 towers amounting to approximately Php71 billion (2,180 towers to be sold to a subsidiary of Meralco, MIESCOR Infrastructure Development Corporation for approximately Php26 billion and 3,529 towers to be sold to Frontier Tower Associates Philippines, Inc. for approximately Php45 billion.)
<b>Principle followed in determining the amount of consideration</b>	The parties determined the selling price after negotiations.
<b>Terms of payment</b>	<p>There will be multiple closing dates which will happen as and when closing conditions are met.</p> <p>On 23 September 2022, 800 towers (out of 3,529) were sold to Frontier Towers for a cash consideration of Php10.2 billion.</p> <p>On 14 October 2022, 701 towers (out of 2,180) were sold to MIDC for a cash consideration of Php8.4 billion.</p> <p>On 9 December 2022, 750 towers were sold to Frontier Towers for a cash consideration of Php9.5 billion.</p> <p>On 16 December 2022, 159 towers were sold to MIDC for a cash consideration of Php1.9 billion.</p> <p>On 8 May 2023, 160 towers were sold to MIDC for a cash consideration of Php1.9 billion.</p> <p>On 17 May 2023, 431 towers were sold to Frontier Towers for a cash consideration of Php5.5 billion.</p>

## PSE Template on Disposition of Assets Amended (PSE 4-1)

	<p>On 15 August 2023, 113 towers were sold to Frontier Towers for a cash consideration of Php 1.4 billion.</p> <p>On 15 August 2023, 100 towers were sold to MIDC for a cash consideration of Php1.2 billion.</p> <p>On 28 September 2023, 29 towers were sold to MIDC for a cash consideration of Php 348 million.</p> <p>On 6 December 2023, 120 towers were sold to Frontier Towers for a cash consideration of Php 1.5 billion.</p> <p>On 15 December 2023, 45 towers were sold to MIDC for a cash consideration of Php 540 million.</p> <p>On 14 March 2024, 154 towers were sold to MIDC for a cash consideration of Php 1.85 billion.</p> <p>On 25 March 2024, 91 towers were sold to Frontier Towers for a cash consideration of Php 1.16 billion</p> <p>On 26 April 2024, 181 towers were sold to MIDC for a cash consideration of Php 2.17 billion.</p> <p>On 28 June 2024, 140 towers were sold to MIDC for a cash consideration of Php 1.68 billion.</p> <p>On 28 June 2024, 187 towers were sold to Frontier Towers for a cash consideration of Php 2.38 billion.</p> <p>On 23 July 2024, 1,037 towers were sold to Frontier Towers for a cash consideration of Php 13.17 billion.</p>
<b>Conditions precedent to closing of the transaction, if any</b>	The specific closing conditions are part of the Sale and Leaseback Agreement and covered by confidentiality obligations.
<b>Any other salient terms</b>	N/A
<b>Identity of the person(s) from whom the assets were acquired or to whom they were sold</b>	
<b>Name</b>	<b>Nature of any material relationship with the Issuer, their directors/ officers, or any of their affiliates</b>
MIESCOR Infrastructure Development Corporation (MIDC)	N/A

## PSE Template on Disposition of Assets Amended (PSE 4-1)

<p>Frontier Tower Associates Philippines, Inc. (FTAP)</p>	<p>N/A</p>
<p><b>Effect(s) on the business, financial condition and operations of the Issuer, if any</b></p>	<p>The transaction will result in availability of funds for Globe to support future capital expenditures, debt repayments and debt avoidance with the expectation to improve the balance sheet health of the company.</p>
<p><b>Other Relevant Information</b></p>	<p>This disclosure was amended to include an update on the transaction whereby on 23 September 2022, Globe achieved the first closing for the sale of 800 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 14 October 2022, Globe closed the sale of 701 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 9 December 2022, Globe closed the sale of 750 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 16 December 2022, Globe closed the sale of 159 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 8 May 2023, Globe closed the sale of 160 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 17 May 2023, Globe closed the sale of 431 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 15 August 2023, Globe closed the sale of 113 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 15 August 2023, Globe closed the sale of 100 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 28 September 2023, Globe closed the sale of 29 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 6 December 2023, Globe closed the sale of 120 towers to Frontier Towers.</p>



## PSE Template on Disposition of Assets Amended (PSE 4-1)

	<p>This disclosure was amended to include an update on the transaction whereby on 15 December 2023, Globe closed the sale of 45 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 14 March 2024, Globe closed the sale of 154 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 25 March 2024, Globe closed the sale of 91 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 26 April 2024, Globe closed the sale of 181 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 28 June 2024, Globe closed the sale of 140 towers to MIDC.</p> <p>This disclosure was amended to include an update on the transaction whereby on 28 June 2024, Globe closed the sale of 187 towers to Frontier Towers.</p> <p>This disclosure was amended to include an update on the transaction whereby on 23 July 2024, Globe closed the sale of 1,037 towers to Frontier Towers.</p>
<p><b>If the transaction being reported is an acquisition, kindly submit the following additional information:</b></p>	
<p><b>Source(s) of funds</b></p>	<p>N/A</p>
<p><b>If any asset so acquired by the issuer or its subsidiaries constituted plant, equipment or other physical property, state the nature of the business in which the assets were used by the persons from whom acquired and whether the issuer intends to continue such use or intends to devote the assets to other purposes, indicating such other purposes</b></p>	<p>N/A</p>