

# COVER SHEET

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G L O B E T E L E C O M , I N C .

(Company's Full Name)

T H E G L O B E T O W E R

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B O N I F A C I O G L O B A L C I T Y T A G U I G

(Business Address: No. Street City / Town / Province)

JUAN CARLO C. PUNO

Contact Person

7797-2000

Company Telephone Number

1 2

Month

3 1

Day

Fiscal Year

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FORM TYPE

0 4

Month

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Day

Annual Meeting

Secondary License Type, if Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Domestic

Total Amount of Borrowings

Foreign

To be accomplished by SEC Personnel concerned

File Number

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LCU

Document I.D.

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Cashier

STAMPS

Remarks = pls. Use black ink for scanning purposes





 Globe Telecom, Inc.  
The Globe Tower  
32nd Street corner 7th Avenue,  
Bonifacio Global City,  
Taguig, Philippines 1634

 [www.globe.com.ph](http://www.globe.com.ph)

27 March 2025

**SECURITIES AND EXCHANGE COMMISSION**

The SEC Headquarters, 7907 Makati Avenue  
Barangay Bel-Air, Makati City 1227

Attention: **Atty. Oliver O. Leonardo**  
Director, Markets and Securities Regulation Department

**Atty. Rachel Esther J. Gumtang-Remalante**  
Director, Corporate Governance and Finance Department

**THE PHILIPPINE STOCK EXCHANGE, INC.**

5th Avenue corner 28th Street  
Bonifacio Global City, Taguig City  
Philippines 1634

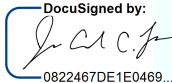
Attention: **Atty. Johanne Daniel M. Negre**  
Officer-in-Charge, Disclosure Department

Gentlemen/Mesdames:

We respectfully submit a copy of our press release entitled "Globe Concludes Landmark Tower Sale with Unity, Completing Transfer of 447 Towers; Raised ~₱87.9 Billion To Date, Boosting Financial Flexibility and Network Growth"

Thank you very much.

Very truly yours,

DocuSigned by:  
  
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**JUAN CARLO C. PUNO**  
Chief Financial Officer, Treasurer, and  
Chief Risk Officer

Note: This disclosure may contain some statements which constitute “forward-looking statements” that are subject to a number of risks and opportunities. Although Globe Telecom, Inc. believes that expectations reflected in any forward-looking statements are reasonable, it can give no guarantee of future performance, action or events.



## **GLOBE CONCLUDES LANDMARK TOWER SALE WITH UNITY, COMPLETING TRANSFER OF 447 TOWERS;**

### **RAISED ~₱87.9 BILLION TO DATE, BOOSTING FINANCIAL FLEXIBILITY AND NETWORK GROWTH**

**March 27, 2025, MANILA, PHILIPPINES** – Globe (PSE:GLO), a leading digital platform in the Philippines with major interests in telecommunications, financial technology, venture capital and venture building, shared services and digital marketing solutions, announced today that it has successfully completed the transfer of the last batch of towers to Unity Digital Infrastructure (Unity), consisting of 121 sites for a cash consideration of ₱1.45 billion. These tower assets are composed of 90% ground-based towers and 10% rooftop towers. This final closing marks the completion of Globe’s landmark sale and leaseback deal with Unity, bringing the total number of towers transferred since 2023 to 447.

Globe has now officially turned over 6,849 out of the 7,506 towers included in its Sale and Leaseback portfolio, generating approximately ₱87.9 billion in proceeds. This represents 91.2% of the total tower deal, with 2,410 towers transferred in 2022, 2,057 in 2023, and 2,205 in 2024. As of March 2025, 177 towers have already been transferred, resulting in proceeds of around ₱2.16 billion. Subsequent closings will happen as and when closing conditions are met. Globe will make relevant announcements in accordance with the rules of the Philippine Stock Exchange as and when appropriate.

Globe Chief Financial Officer, Juan Carlo Puno, commented “Today marks another significant milestone as we successfully complete the transfer of all towers sold to Unity—our second 100% tower transfer following last year's achievement with Frontier Towers. This transaction further enhances our financial flexibility, allowing us to optimize our capital structure, efficiently manage leverage, and strategically reinvest in network expansion to meet the evolving demands of our customers while ensuring long-term sustainability”.

"Completing the tower sale to Unity is a significant milestone that reflects our strong belief in collaborative partnerships. This move is not just about enhancing our financial flexibility and reinforcing fiscal responsibility; its paramount importance lies in the improved connectivity it enables across the Philippines through our work with tower companies like Unity. This is a crucial step in future-proofing our network and ensuring reliable, world-class access for more Filipinos." said Ernest Cu, Globe President and Chief Executive Officer.

“We are pleased to have completed the acquisition of 100% of the towers subject of our sale and leaseback with Globe. Through this acquisition, Unity can make more towers available for colocation in support of the government's common tower program. We look forward to further deepening our partnership with Globe, through building new towers across the country." said Robin Patrick Sarmiento, Unity Chief Executive Officer.

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### **About Globe**



Globe Telecom, Inc. is a leading digital platform in the Philippines, with major interests in telecommunications, venture capital and venture building, shared services and digital marketing solutions. The company serves the telecommunications and technology needs of consumers and businesses across an entire suite of products and services including mobile, fixed, broadband, data connectivity, internet and managed services. In 2019, Globe became a signatory to the United Nations Global Compact, committing to implement universal sustainability principles. Its principals are Ayala Corporation and Singtel, acknowledged industry leaders in the country and in the region.

It is listed on the Philippine Stock Exchange under the ticker symbol GLO and had a market capitalization of US\$5.7 billion as of the end of February 2025.

For more information, visit [www.globe.com.ph](http://www.globe.com.ph). Follow @enjoyglobe on Facebook, Twitter, Instagram and YouTube.

### **About Unity Digital Infrastructure**

Unity Digital Infrastructure, Inc. is a joint venture telecommunications infrastructure platform by Aboitiz InfraCapital of the Aboitiz Group and leading global private markets firm, Partners Group, acting on behalf of its clients.

Unity builds and operates telecommunication towers and supporting infrastructure across the Philippines to help local telcos boost connectivity and service reliability.

For more information, visit: [www.unitydigitalinfra.com](http://www.unitydigitalinfra.com)

### **About Aboitiz InfraCapital**

Aboitiz InfraCapital, Inc., the infrastructure arm of the Aboitiz Group, aims to build purpose-driven infrastructure that spurs economic growth and improves lives. Now in its 10th year, it develops Economic Estates as well as Water, Digital Infrastructure, and Transport & Mobility projects that enable businesses and uplift communities.

For more information, visit [aboitizinfacapital.com](http://aboitizinfacapital.com) or follow Aboitiz InfraCapital on LinkedIn, Facebook, and X.

### **About Partners Group**

Partners Group is one of the largest firms in the global private markets industry, with around 1,800 professionals and over USD 150 billion in overall assets under management. The firm has investment programs and custom mandates spanning private equity, private credit, infrastructure, real estate, and royalties. With its heritage in Switzerland and its primary presence in the Americas in Colorado, Partners Group is built differently from the rest of the industry. The firm leverages its differentiated culture and its

operationally oriented approach to identify attractive investment themes and to transform businesses and assets into market leaders. For more information, please visit <https://www.partnersgroup.com/> or follow us on LinkedIn.

For questions, please contact:

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